Risc IT Solutions Ltd Church Walks Business Centre Church Walks Llandudno LL30 2HL Tel: 01492 862780

Email: information@riscitsolutions.com



JOB VACANCY

IT Consultant

Pre-Sales and IT Service Implementation Projects

Consideration will be given to those who would prefer hybrid or remote working, although the initial few months in the role will involve regular visits to our Llandudno office in North Wales to enable thorough training.

A rewarding opportunity for an experienced and qualified IT professional to join the vibrant, highly skilled team at Risc IT Solutions, where you'll benefit from an inclusive and supportive culture and exciting career progression opportunities.

Our Company

Risc IT Solutions is an award-winning, Microsoft CSP and pioneer of Cloud Backup in the UK, and we have developed loyal customer and partner relationships over the last 20 years based on trust, knowledge and experience, coupled with first-class support.

We embrace change with enthusiasm, using cutting edge products to deliver innovative solutions. While we're experiencing exciting and rapid business growth, we care about our team, priding ourselves on maintaining a happy work environment, expressing gratitude, and celebrating individual and company-wide progression and success.

The Role – IT Consultant – (Pre-Sales and IT Service Implementation Projects)

Working within the Technical Department, you'd be working closely with the sales and technical teams to identify, plan and implement complex professional IT service projects.

Your duties would include, although not be limited to:

- Assisting with pre-sales scoping to assist Sales Teams to identify solutions
- Collating requirements, planning and delivering complex professional services
- Taking ownership of projects and customer relationships
- Ensuring commercial viability of proposed solutions
- Supporting customers and colleagues with their use of software, hardware and services

The Package

You'll be part of a thriving, growing team of talented individuals who are really proud of their company. You will also benefit from:

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- Salary up to £45,000, with the level dependent on experience and qualifications, plus commission and bonus scheme
- Flexible working options, with option for hybrid or remote working if preferred, although the initial few months will involve regular visits to our offices in Llandudno (North Wales)
- Permanent contract, working Monday to Friday 8:30am to 5:30pm
- Investment in your career development, with external and internal training courses
- Excellent opportunities for progression
- Comprehensive staff benefits including generous holiday entitlement, salary sacrifice scheme and Private Medical Insurance, after a qualifying period

Our Requirements - IT Consultant - (Pre-Sales and IT Service Implementation Projects)

- Experience and proficiency gained in a similar role, with a broad range of IT knowledge and skills, ideally working as part of managed services provider
- Technical skills and experience with Infrastructure and Modern Desktop, including but not limited to – Azure AD; Security; Windows Server environments; networking, and M365 Premium Stack
- Degree level graduate (in relevant subject)
- Achieved Microsoft qualifications i.e., MSCA, MCSE, (or modern equivalent MS-100) AZ-100 or AZ-104
- Full UK driving licence
- Able to deliver clear and articulate information to customers and colleagues
- Attentive to customer needs, and able to build strong rapport and loyalty
- Able to manage difficult situations calmly
- Superb analytical and methodical problem-solving skills

We truly believe that diversity in backgrounds, cultures, experiences, and values enables us to flourish as an organisation and as a team. So, if you meet the requirements above and would be interested in joining our team, we welcome your application.

More about us:

Risc IT was one of the first Microsoft Partners in the UK to achieve Cloud Solution Provider (CSP) Direct status. Risc have been awarded Microsoft Gold Small and Midmarket Cloud Solutions and Gold Cloud Productivity competencies.

Our portfolio includes a combination of Cloud and Physical solutions to provide support to IT Infrastructure, Business Continuity, Business Productivity, Data Security and Compliance, as well as Endpoint management / protection.

If you meet the above criteria and wish to apply for this IT Consultant (Pre-Sales and IT Service Implementation Projects) role, please send your CV and cover note by email to careers@riscitsolutions.com